A word from our President

Dear Friends,

Over the past thirteen years, Globus Relief has flourished into an internationally recognized humanitarian medical resource organization providing aid to hundreds of thousands of people around the world. Our work has been successful because of relationships that have been established on a local, national and international basis with Non-Governmental Organizations (NGOs), local partner charities, corporations, hospitals and governments working to provide access to improved healthcare in over 100 countries throughout the developing world and here at home. Together we have distributed medical equipment and supplies to over 600 partner charities working with healthcare institutions and missions around the world.

Globus Relief values resources, accountability, quality, efficiency and credibility with our partners and those we serve and has an aversion to waste. These values have prevented millions of pounds of useable surplus from ending up in landfills and salvage facilities across the United States. This has strengthened our position with many of our long-term partners and gives us the ability to engage in new collaboratives that will be instrumental in adhering to our values as well as the continued success of the vision, mission and operations of Globus Relief.

To every stakeholder in this organization, our cash donors, product donors, charity partners, corporate partners, volunteers and friends who have put their trust and strength in this very special work, we thank you for your continuing support of our humanitarian efforts in making a difference in the lives of underserved populations.

Sincerely,

Ash Robinson
President, Globus Relief
**Vision:**
We will continually work to improve healthcare. Our efforts will be marked by upgrading medical facilities, supplies and standards of delivery across the world.

**Mission:**
We are a humanitarian medical resource organization. We are committed to partnering with other charities, Non-Government Organizations (NGOs), corporations, hospitals and governments working to improve the delivery of healthcare throughout the world.

We accomplish our mission and vision by providing four key deliverables:

- Assessment
- Consultation
- Acquisition, Packaging, and Distribution (APD)
- Bio-Tech Solutions and Training

We accomplish these four deliverables by reducing unnecessary duplication of efforts among our partners and work to produce a synergistic environment that magnifies effort and social impact.

**Values:**

- Accountability to all we serve
- Quality and efficiency in our products and service
- Credibility with our partners and those we serve
- We value resources and have an aversion to waste
Recognized as one of the Top 6 Most Efficiently Run Charities You Can Trust
- FundraisingIdeas.org

4 Star Rating
- CharityNavigator.org

0.9 % Administrative expenses of total budget
13.7 % Increase in donations received over 2008
34 % Increase in donations disbursed over 2008
73 Countries served
193 Charities served
139 Containers shipped
18,750 Volunteer hours donated
### ASSETS

<table>
<thead>
<tr>
<th>Current assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,105,713</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>77,425</td>
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<tr>
<td>Allowance for doubtful accounts</td>
<td>(16,570)</td>
</tr>
<tr>
<td>Inventories</td>
<td>10,384,968</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>96,821</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td><strong>$11,648,357</strong></td>
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<tr>
<td>Net fixed assets</td>
<td>107,150</td>
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<tr>
<td>Deposit on software</td>
<td>71,464</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$11,826,971</strong></td>
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</table>

### LIABILITIES AND NET ASSETS

<table>
<thead>
<tr>
<th>Current liabilities</th>
<th>Amount</th>
</tr>
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<tbody>
<tr>
<td>Accounts payable</td>
<td>$83,433</td>
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<tr>
<td>Accrued liabilities</td>
<td>465,048</td>
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<tr>
<td><strong>Total current liabilities</strong></td>
<td><strong>$548,491</strong></td>
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<tr>
<td>Net assets</td>
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<tr>
<td>Unrestricted</td>
<td>11,256,797</td>
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<tr>
<td>Temporarily restricted</td>
<td>21,683</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>11,278,480</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$11,826,971</strong></td>
</tr>
</tbody>
</table>
SUPPORT AND REVENUES

Support
- In-Kind donations $38,192,211
- Donated rent and other operating costs 208,659
- Contributions 199,680
- Special projects donations 53,315
- Net assets released from restriction -
Total support $38,653,865

Revenues
- Handling and processing fees 1,653,833
- Product conversion income 546,612
- Miscellaneous income 13,198
- Interest income 4,802
Total revenues 2,218,445
Total support and revenues $40,872,310

EXPENSES
- Program services $41,090,842
- General and administrative 232,003
- Development and fundraising 170,413
Total expenses $41,493,258
- Change in net assets (620,948)
- Net assets, beginning of year 11,899,428
Net assets, end of year $11,278,480
At Globus Relief, we never cease to be amazed with the times a donor will contribute product and within days a charity partner will step up with a specific need for that product. However, with so much product coming in and so much going out, balancing needs for our charity partners can be complicated. Globus Relief’s business model allows us to efficiently and effectively meet the needs of healthcare programs and projects throughout the world.

The Humanitarian Services Department is comprised of four divisions which streamlined the process of delivering supplies to 73 countries in 2009. The divisions are:

- **Community Health** serving domestic healthcare non-profits
- **International Hospitals and Clinics** serving organizations, governments and communities looking to upgrade or establish healthcare services to those in need
- **Medical Missions** serving primarily doctors and healthcare providers traveling to healthcare projects and programs in developing countries
- **Large Projects** distributing truckloads of equipment and supplies nationally and internationally

Goals of the Humanitarian Services Department are simple:

- Work with charity partners to ensure donations fit the needs of their respective healthcare projects and programs
- Ensure the best possible customer service to our partners
- Educate partners on product and supplies that will best fit their needs
- Ensure the right product is sent to the right charity at the right time
- Procure reports on the impact of our donations on charities’ efforts

Charity partners go through a rigorous screening process

Globus Relief always ensures that charity partners have a humanitarian mission which correlates with our mission of improving the delivery of healthcare throughout the world. Potential charity partners are evaluated with the following criteria:

- Overall intent of the charity
- Ongoing efforts to remain sustainable
- Training and teaching of the community
- Services offered without regard to race, religion or creed
- Level of social impact the charity has within their project

Charity partners receive amazing budget savings

After the charity becomes a qualified partner, the charity’s requests are assessed to ensure the products requested meet the specific needs of the population served. In this way, the social impact of product donations are maximized. Globus Relief’s dedication to quality and efficiency throughout the process allows charity partners to serve more people.

“Our efforts are consistently multiplied through the combined efforts of our partners. Organizations need to leverage knowledge, materials and people in order to make the greatest social impact.”

- Doug Beck, Director of Operations
Community Health Centers (CHCs) have become a most welcome part of the healthcare system in many states offering an affordable health care solution for people who are underinsured and uninsured. Many CHC clinics rely heavily on Globus Relief for their medical equipment and supply needs.

CHC’s vision is that culturally relevant primary health care is available, affordable, appropriate, adequate and acceptable to all community members, particularly for individuals, families and groups who are vulnerable and underserved. The three Bear Lake clinics have taken this vision to an outstanding level. These clinics can provide 90-95% of the medical care most patients need throughout their lives, including recording consistent patient histories to help physicians prevent bigger problems for patients with long term conditions.

According to LaVal Jensen, Bear Lake Group Executive Director and CEO, “Every CHC clinic is designed to meet the needs of the communities where they are located. Our clinics are no exception.” The Bear Lake clinics focus primarily on family practice with emphasis on OB-GYN care. They have a full time staff providing full dental services, behavioral and clinical psychological services, preventative medical practices and education. They also provide nutritional dieticians and fully certified fitness trainers to help with lifetime change programs for those who suffer from diabetes, obesity and heart problems. Their in-house pharmacy carries most medications their patients require. Because of its remote location, the Bear Lake Clinic also provides urgent care.

The need for such clinics is evident as they serve 115,000 people including rural areas where the closest hospital is 40 miles away. An average 2,000 patients visit the clinics each month, and that number is increasing by about 250 per month. The Cache Valley Clinic has actually outgrown its current location and will be moving to a larger facility in 2010. Globus Relief looks forward to working with them to help fulfill their expanded equipment and supply needs. We are proud to partner with groups such as this, who are providing quality healthcare for individuals who are uninsured and underinsured.

“Our budget savings through our partnership with Globus Relief allows us to provide more patient care and add programs that we would not have been able to otherwise.”

- LaVal Jensen, Executive Director & CEO, Bear Lake CHC Group
Because even the world’s best surgeon cannot perform without the proper medical equipment, Globus Relief’s strong connection with medical manufacturers, hospitals, and distributors streamlines a complicated process for donors while ensuring quality and efficiency for recipient healthcare charities.

Getting the right materials to fulfill the needs of specific procedures on medical missions can be difficult and very costly. Because of Globus Relief’s experience in acquiring, processing and distributing medical equipment and supplies, and our aversion to waste, we have become the solution for charities seeking to reduce costs of medical missions through proper channeling of needed resources in maximizing efficiency and quality of service.

Experienced staff

- Globus Relief’s expert staff understands the needs of different types of surgery, have knowledge of surgical instrumentation and its uses, and can ascertain what medical supplies to provide
- We understand differences in the vast variety of medical equipment needed and can specify the best choice for particular missions
- Globus Relief staff is accountable for ensuring only quality products are provided
- We review partner lists and determine the correct custom instrument kits
- We work closely with our partners to create specific packages for medical teams

Globus represents a huge cost savings to partners. The experienced staff works with medical teams to keep their costs at a minimum while selecting the right equipment, instruments and supplies with the most utility to the medical volunteers. Because Globus Relief values resources, we are accountable for the product we provide and ensure it is put to good use.

Creating lasting partnerships

Globus Relief recognizes the great value of partnering with charities we serve and the high impact of their healthcare programs. These partners are opening conduits throughout the world that develop a network of individuals who can treat patients and begin to sustain communities most acutely in need of better healthcare. Through these partnerships we can work together to create better, more enduring healthcare to the underserved of the world.

You can make a difference

Whether we are working with large or small groups, teaming with partners we have known for years or forming partnerships with new medical mission groups, we all have the same mission, to take improved healthcare to a greater number of people around the world. Together we can make a huge difference.

“It is amazingly rewarding to work with partners who are out there taking care of people all over the world.”

- Christopher Dunn, Medical Missions Manager
A population of about 300,000 Africans in Kampala, Uganda, will now benefit from Nakasero Hospital’s newly furnished and equipped operating room, emergency room, eye clinic, patient ward, sterilization room, birthing center, and other vital medical spaces. This greatly improved healthcare facility is now available thanks to the efforts and donations of Deseret International and Globus Relief in 2009. This hospital, which participates in many charity missions, will improve healthcare of hundreds of thousands of Africans for years to come.

In addition to equipping and refurnishing an entire hospital in 2009, Globus helped Deseret furnish two clinics in Lima, Peru; a clinic in La Paz, Bolivia; a clinic in San Salvador, El Salvador; and another clinic in Managua, Nicaragua. Globus also significantly contributed to Deseret International’s project to help doctors perform cardiac surgeries and provided the equipment and supplies to set up a complete radiological clinic for the Bolivian Air Force Hospital.

Deseret International and Globus Relief have partnered since 1996. Globus Relief’s capacity to acquire and distribute medical products and Deseret’s mission to empower medical communities to improve healthcare creates dynamic results for countless individuals in need worldwide.

Deseret relies on Globus Relief for equipment acquisition. “Globus helps us secure the right donations,” said Doug Jackson, CEO of Deseret International Foundation. “Globus looks for the specialty equipment for us. They take a load off of us by doing what they do best and letting us do what we do best.”

Deseret International serves 25 countries around the world. While Deseret International specializes in cultivating partnerships with local doctors in an effort to establish permanent and sustainable healthcare in developing countries, they struggle with procuring donations and understanding the medical terms used to relay the need for supplies and equipment.

“Before Globus, we were never sure how to set up the equipment with the right electrical requirements and replacement parts,” said Doug Jackson. “Globus Relief makes us look better because every piece of equipment we send out will be right for the electrical set up in the country. Often, Globus also sends replacement parts or supplies needed for the equipment they’ve donated, which ensures longer life and cuts down on equipment maintenance expense to the hospitals and clinics.”

Once Globus has the requests from Deseret, then acquired the equipment, inspected it and brought it up to manufacturer requirements, they pack and ship the items at minimal cost.

“Globus Relief’s great capacity to get medical equipment and supplies has elevated us to a different level. Globus is a significant part of what we do.”

- Doug Jackson, Deseret International
Maximizing Hospital and Clinic Capacity Worldwide

Doctors treat patients in many areas in the world which lack the supplies or equipment needed to provide life saving services. Often in developing countries, hospitals and clinics are awarded equipment or supplies they don’t need or that do not work.

Globus understands the needs of people, doctors, hospitals and clinics in these countries. Through our experience in acquiring, processing and distributing medical equipment and supplies, Globus Relief evaluates needs, consults with the recipients, and then sends the most useful resources. Our strong focus on quality and efficiency helps us maximize end results through a strategic streamlined process.

**Globus Relief’s Hospital and Clinic Program specializes in:**
- Evaluating the humanitarian need
- Finding the proper equipment and matching supplies for the hospitals and clinics
- Utilizing bio-medical engineering companies to service the medical devices
- Assessing hospital and clinic staff ability to maintain equipment long term
- Providing technical support and training when needed
- Focusing on donating “green” or multiple-use supplies instead of single-use medical supplies

**Teaming with NGO’s, corporations and governments**
Globus Relief has found the most effective way to make a lasting humanitarian impact in clinics and hospitals is by teaming with NGOs, local governments, and other charities. This type of partnership creates lasting solutions in which individuals and communities can work together to improve healthcare infrastructure and sustain long term programs.

These partnerships enable Globus to bring doctors and medical equipment technicians from third world countries to the United States and/or send trained individuals to the population we are serving to teach technicians or doctors on proper use and maintenance of the equipment. This specialized training provides Globus and local governments the opportunity to improve healthcare in their community and strengthen international and community ties.

**Superior end products, setting high industry standards**
Globus is accountable for the medical product we send out. We profile the equipment and the hospital’s needs before any donation is sent. Through this process our capture rate increases dramatically, achieving close to 100%. Specialized medical equipment with many parts, which may be costly or difficult to replace, will be sent with the products and supplies to sustain the equipment for a longer life and use.

“Our philosophy is teaching, providing resources, and maintaining the ability to provide quality healthcare worldwide using the best industry standards.”

- Doug Beck, Director of Operations
After floods washed away hundreds of homes in Chiapas, Mexico a few years ago, Dr. Cesar Diaz, with the Salt Lake Hispano-Latino Rotarian Club, joined a humanitarian mission to help rebuild in Chiapas. While Dr. Diaz was in the country, the Chiapas government approached him for help in accomplishing an even bigger humanitarian mission. The mission would include equipping 31 health clinics with an emphasis on women’s health issues in an area that serves nearly 4.3 million people.

It was decided to emphasize women’s health issues because Mexico’s National Council of Population reported Chiapas has the highest reported maternal death rate of any state in Mexico. Figures from 2000 show only 44.8 percent of women in Chiapas gave birth with a doctor present and Mexico’s Health Secretary confirmed breast cancer was the number one killer of Mexican women ages 40-49.

This was a great undertaking, and one Dr. Diaz realized was impossible for him to do without the help of Globus Relief. “From the beginning Globus was so willing to make this a reality. Without them none of this would be possible. They understand how to work with foreign governments.”

In all, Globus Relief is providing each of the 31 Chiapas Clinics with portable x-ray machines, IV kits, newborn incubators, ultrasound, and OBGYN delivery tables. For the statewide health program, Globus will provide two ambulances, one MRI, one nuclear gamma camera, one surgical microscope, additional instruments used in women’s health issues, and three mammography machines strategically located throughout the state to ensure access to the largest percentage of women.

Once the Chiapas project moves through Globus Relief’s efficient process of assessing, consulting, acquiring, packaging, distributing, and utilizing Bio-Tech services, Globus will then provide training. Chiapas doctors will be sent to the United States to train on the equipment and U.S. technicians will be sent to Mexico to train Mexican techs on how to maintain the equipment.

“You don’t just want to provide equipment that they can’t use,” said Dr. Diaz. “It is one thing to have it and another to use it.” The Chiapas Government and Globus will partner to send more mammograms once the doctors and technicians in the country have utilized the three machines and can provide documentation for the need of more machines.

“The only way this can work is if the Mexican government and Globus work together,” said Dr. Diaz. “The two organizations working together can make this a very successful project. This project is going to make 100 percent difference to the people in Chiapas. This is not just about this year, it is about many years to come.”

“All of the equipment we are acquiring from Globus will be utilized, I am very excited.”

- Dr. Diaz, Salt Lake Hispano Latino Rotarian Club
Globus Volunteers Enjoy One of a Kind Experience

Stepping inside the Globus Relief warehouse with boxes and equipment wrapped on pallets and stacked two stories high, volunteers can see for themselves the magnitude of the work done through Globus. Many of these pallets of product are prepared by volunteers to serve for medical treatment, patient care, and preventing the spread of disease around the world.

Of the 18,750 volunteer hours donated in 2009, many were contributed by return volunteers. “I think people come back because they know somewhere and somehow their service will make a difference,” said Rea. “At first I did not know what a lot of the supplies were, but now I know where practically everything goes.” Rea donates about 35 volunteer hours a week at Globus.

More and more volunteers come every year to participate in Globus Relief’s mission to improve the delivery of healthcare throughout the world. “Every volunteer here counts,” said Laura McDade, Volunteer Supervisor. “One person can make a huge difference. No matter the project, the groups and individuals generally get more out of the experience than they originally expected.”

“Volunteering at Globus Relief is a self esteem builder,” said Rea. “I really like working with Laura, she is hard working and gets the job done.”

“Everyone comes with different motives,” said McDade. “We invite anyone who might be interested to contact us and participate in this service to those in need. Working together in such a great cause unites volunteers who serve together.”

Volunteer impact in 2009

In 2009, Globus Relief provided millions of dollars worth of soft medical goods, instrumentation, medical equipment and other health related products to humanitarian healthcare projects and programs. With the help of devoted volunteers we have supported over 1,200 healthcare projects worldwide.

How volunteers contribute:
- Prepare medical supplies and equipment by sorting, packaging and preparing them for shipment
- Sort medical supplies in like categories such as gloves, tubing and syringes
- Build education, first aid and hygiene kits using product donated to Globus
- Gain a greater understanding of the Globus Relief mission

Volunteers help fulfill Globus Relief’s mission and values
Globus Relief partners with other charities, NGOs, corporations and governments working to improve the delivery of healthcare throughout the world. Our efforts are made possible largely because of volunteer willingness to “give back” to help others.

You can make a difference
The more hands involved, the greater the impact we have. Groups from all walks of life come to volunteer. Some of our volunteers are working on scout projects, and others are with church groups. Globus also works with schools and organizations to provide volunteer experience and we welcome corporate giving programs and social groups. No matter the group size, every volunteer hour donated to Globus Relief makes a difference in improving healthcare worldwide.

“It’s awesome to think that something I am doing is going to save someone.”
- Bobbie Rea, Volunteer
In **2009**, volunteers donated **18,750** hours of their time to Globus Relief.

The equivalent of **9** full time employees
2009 Countries We Have Impacted

Afghanistan  Madagascar
Albania       Malawi
Algeria       Mali
Antigua & Barbuda Mexico
Argentina     Mongolia
Aruba         Myanmar
Bangladesh    Nepal
Barbados      Nicaragua
Belize        Niger
Bhutan        Nigeria
Bolivia       Pakistan
Brazil        Panama
Cameroon       Paraguay
Chile          Peru
China          Philippines
Colombia      Portugal
Cuba          Republic of Congo
Dominican Republic of Georgia
Ecuador       Romania
Egypt         Russia
El Salvador    Senegal
Ethiopia       Somalia
Galapagos Islands South Africa
Ghana         Sri Lanka
Guatemala     Taiwan
Guyana         Tanzania
Haiti          Thailand
Honduras       Tibet
India          Tonga
Indonesia     Uganda
Iraq           United States
Israel         Venezuela
Jamaica       Vietnam
Jordan         Zambia
Kenya          Zimbabwe
Liberia
Corporate & Organization Donors

4th Street Clinic  
Advanced Care Home Medical & Oxygen  
Agel  
Albany Medical Center  
Alpha Protech  
Alpine Medical Group, LLC  
Alta Medical Clinic  
American Express, Center for Community Development  
Amherst Corporation  
Andrew & Dorothy Cochrane Foundation  
Ascend Alliance  
Ashton Family Foundation  
Banyan International Corp  
BD Medical  
Biomedical Engineering  
Bob Wilson Memorial Hospital  
Boston Medical Center  
Broadlane  
BSN Medical Inc  
BYU Development Network  
C Charles Jackson Foundation  
Carolinas HealthCare System  
Castleview Hospital  
CGH Medical Center  
Charity Anywhere  
Childrens Hospital Boston  
Christmas Box International, The  
Christus Schumpert Health System  
Christus St Michael Health Sys Santa Rosa Med Ctr  
Church World Services  
Clayton Plastic Surgery  
CNPS Professional Services  
Cobre Valley Community Hospital  
Coffey County Hospital  
Combined Federal Campaign  
Conversion of Hope  
Cope Family Trust  
Dava Pharmaceuticals  
Davis Medical Center  
Direct Relief International  
Doctors Regional Hospital  
Earl A & Elizabeth Hanger Family Trust  
Enough to Spare  
Eye Care for Kids  
Fidelity Charitable Gift Fund  
Florida Hospital Memorial Med Center  
Garfield Memorial Hospital  
Gentiva Health  
George S & Dolores Doré Eccles Fdn  
Giving Children Hope  
Goldman Sachs Philanthropy Fund/Mill Pond  
Gore Creative Technologies Worldwide  
Granger Medical  
Harmony Home Health  
Hays Medical Center  
Healing Hands For Haiti Foundation  
Health Care Medical Supply Inc  
HealthQuest International  
Healthsouth Rehabilitation Hospital  
Hodental  
Hope Alliance  
Idaho Neurological Center  
IHC, Community Partner Fund  
Intermountain Healthcare  
Intermountain Healthcare ClinicalTechnology Mgmt  
International Volunteers in Urology  
Jabouka Management Corp  
Jewish Hosp St Mary's Health Network Reg Scc Ctr  
Jordan Valley Hospital  
K R Dental  
Kaiser Hospital Permanente  
Kennedy Health Systems  
Kids Hope Ethiopia (Choir)  
Kirk Humanitarian  
LDS Hospital  
LDS Humanitarian Center  
LeeSar  
Liahoun Eye Mission  
Life Traks  
Logan Regional Hospital  
Mayo Clinic Jacksonville  
Mckesson  
Medline and Branches  
MegaDyne Medical Products  
Memorial Hospital of Sweetwater County  
Mills Peninsula Health Services  
ML Wasuta Orthodontics LLC  
Molen Orthodontics  
Murray Calloway County Hospital  
National DME  
Neways Worldwide, Inc  
National Product Sales  
NUSkin  
Ogden Rescue Mission  
Old Town Imports  
Operation USA  
OR Warner  
Owens & Minor  
Pioneer Valley Hospital  
Primary Childrens Hospital  
PRN Medical  
Project HERO  
Provision International  
Quidel  
Roper Hospital St Francis  
Rubbish Runners Josh Hancock  
Salt Lake Regional Medical Center  
San Diego Hospice and Palliative Care  
Semnani Foundation  
Shands Hospital  
Sharing Resources Worldwide  
Shriners Hospital  
Sierra Vista Regional Medical Center  
Source Medical Equipment  
South Davis Hospital  
Southern Cross Humanitarian  
Speare Memorial Hospital  
Spencer Municipal Hospital  
SRI/Surgical Express Stockton  
SRI/Surgical Express Long Beach  
SRI/Surgical Express Salt Lake  
St Johns Hospital  
St. Lukes Medical Center  
St. Marks Hospital  
Sugar House Rotary  
Sun Optics  
Suture Express  
Taylorsville Clinic  
Ten Thousand Villages Utah  
The Clingenpeel Family Trust  
The Happy Factory  
The Vijaya L Sharma Family Trust  
Timpanogos Regional Hospital  
TOMA  
Tri-anim  
UHS (Universal Health Services, Inc.)  
University of Texas Medical Branch  
University of Utah Hospital Global Health Alliance  
UPS  
Utah Food Bank  
Utah Medical Products  
Utah Medical Products Inc  
Utah Partners for Health  
Utah State Employees Charitable Fund  
Village of Hope  
Westfields Hospital  
White Mountain Regional Medical Center  
World Family (new name for Full Source)  
World Vision  
XanGo  
Zimmer

Individual Donors

Brandon Anderson  
Chris Anderson  
Dennis L. Avner, MD, PC  
Jannette Bailey  
Brian Barker  
Carol Barker  
James & Susan Beaudoin  
Dennis Bechini  
John F. Berman, MD, PC  
Philip Blomquist  
Jerry A Boaten  
Pascal Boisette  
Stephen Bradley  
Frank & Martha Brown  
Kathy Cameron  
Patti and Clyde Carpenter  
Kem M Carr  
Diana Claiborne  
Bethanne Coffey  
Iwona Czens  
Robert DiGeronimo  
Daniel Driggs  
Warren & Cynthia Driggs  
David M Dudley

Lester & Shauna Essig  
Dave Fish  
Gina French  
Nancy Gallegos  
Paul & Terri Garner  
Faith Gartell  
Christopher Gay  
Jace Goodwin  
Conrad or Arlene Grams  
Iain Gregory  
Maureen Grossman  
Neal & SueAnn Harris  
Jamie Hartzell  
Daniel & Danette Henrie  
Braden Hill  
Dr. Wirt Hines  
Marcia Holman  
Robert Horth  
Julia Jackson  
Lesley L Jacobs  
Richard F. Jacobsen  
Dr. Dan Jensen  
Karen Kern  
Michele Kettwig

Naresh Kumar  
Thomas Lebbetter  
Darlene Levenson  
Judy Logsdon  
Ralph R Mabey  
Beverly J McCurdie  
Marion McMichael  
Ruby Mensah  
Phyllis Montgoy  
Jean Moore  
Steve Neff  
Dr Kenneth & Elinor Nielson  
Brad J Overmoe

Connie White  
Al Wessel, MD  
Paul Von der Heyden  
Dennis VanLeeuwen  
The Vijaya L Sharma Family Trust  
Timpanogos Regional Hospital  
TOMA  
Tri-anim  
UHS (Universal Health Services, Inc.)  
University of Texas Medical Branch  
University of Utah Hospital Global Health Alliance  
UPS  
Utah Food Bank  
Utah Medical Products  
Utah Medical Products Inc  
Utah Partners for Health  
Utah State Employees Charitable Fund  
Village of Hope  
Westfields Hospital  
White Mountain Regional Medical Center  
World Family (new name for Full Source)  
World Vision  
XanGo  
Zimmer
Recipients

Granite School District GTI- EMT
Granite School District GTI- Med Assisting
Granite School District GTI-Biotech
Granite School District GTI-Pharmacy
Granite School Nurse Services
Granite Technology Foundation
HART Humanitarian Aid Research Team
Harvest Food and Outreach Center
Head Start (SLCAP)
Healing Hands for Haiti
Healing the Children-Southwest Chapter
Health Access Project
Health Clinics of Utah - Ogden
Health Clinics of Utah - Provo
Health Clinics of Utah - SL
Hirsche Smiles Foundation
Holy Cross Ministries
Hope Alliance
Hospital De La Familia
House of Hope
House of Prayer Leadership Team
Hunger Plus
IASSK
Indian Walk In Clinic
International Hospital for Children
International Hospital for Children
International Orthodox Christian Charities
International Relief and Development
International Volunteers in Urology-IUV
Islamic Relief USA
Jordan Applied Technology Center
Jordan School District
Jr League of Salt Lake/Care Fair
Juntos Adelante
K 2 Church
Kostopulos Dream Foundation
Labor of Love
LDS Humanitarian Center
Life Matters Counseling & Health
Lifetree Clinical Research
Logan Rotary
Malihieh Free Clinic
March of Dimes Birth Defects Foundation
Marycare, Inc
Medical Mission Foundation
Medical Teams International
Medical Women Association of Tanzania
Mercy Foundation
Midvale Family Health Clinic
Mothers Without Borders
Mount Olympus Presbyterian Church
Mountain Fund; The
Mountainland Applied Technology College
National Tongan American Society
National Tongan Council of Utah
Navajo Santa
North Canyon Second Ward
Obesity Prevention Ctr for Children & Youth
Odyssey House
One H.E.A.R.T.
Operation Rainbow
Operation Smile
Operation USA
Options for Independence
Orchard International
Acquiring medical equipment and supplies is the first step in Globus Relief’s dynamic distribution process. We team up with other non-profit charities to distribute donations to assist their worldwide healthcare projects. Once Globus Relief has acquired donations we move them through a systematic process. Our distribution system has built-in controls which enable us to protect our donors from market erosion and product diversification. Received donations go through a streamlined process and permit us to distribute medical equipment supplies accurately and efficiently.

Donations are critical to Globus Relief’s success in supporting healthcare projects. Cash donations aid us by defraying the cost of handling and processing product donations. Unlike many other organizations, Globus Relief applies all cash donations to support humanitarian projects and zero dollars are applied to administrative costs.

Globus Acquisitions department simplifies product donations by:

- Covering transportation costs from donor distribution centers to our warehouses to be inspected, sorted and packaged for humanitarian projects
- Providing contact information to manufacturers, distributors, suppliers and hospitals to simplify the donation process
- Assuring equipment meets manufacturer’s specifications for quality and usability before being sent out
- Tracking donations from the time we receive the product until it is distributed to the final user
- Targeting products for Globus Relief’s Humanitarian Services Department so we ensure distribution of donations to qualified healthcare projects around the world

Balancing medical product demand and supply
Globus Relief continues to balance the demand of furnishing hospitals, clinics, supplying medical missions with needed product and working with non-profit charities to meet their specific requests. Donated medical equipment and supplies bring increased quality and care to the patients receiving treatments. New medical instrumentation and improved sanitary conditions provide additional safety measures and reduce the chance of cross contamination or the possibility of spreading disease.

You can make a difference
There continues to be a high demand for medical equipment from the non-profit charities we support. The equipment donations charities receive are vital to the physician’s capability to perform life saving procedures. Patients ultimately benefit from the generosity of our donors. We continue to seek donations of disposable medical supplies to aid disaster relief efforts. Many of Globus Relief’s donors are interested in receiving project photos to illustrate their company’s humanitarian efforts. They recognize their donations often act as life saving tools for hundreds of thousands worldwide.

Appeal to donors
We are committed as an organization to provide valuable service and efficiency to all of our donors. The lives of those receiving donations will be impacted forever. Many of those individuals will never know who helped them in their time of need. Globus Relief is devoted to helping others, not because we have to but because we want to.

“Donors will always be a key influence in the improvement of healthcare worldwide.”

- Bryce Corriveau, Globus Acquisitions
Intermountain Healthcare’s mission to improve healthcare for low-income families and individuals in the community is maximized through partnerships such as Globus Relief. Through the years, Intermountain Healthcare staff has come to rely on Globus to find the greatest use for their surplus equipment.

“We recognize that Globus has real expertise in accessing, testing and distributing surplus medical equipment,” said John Pingree, Vice President of Community Benefits at Intermountain Healthcare. “Globus can prepare the supplies and find a good place for the equipment. They find out the best use for everything we donate.”

Intermountain Healthcare regularly approaches Globus to oversee the donation of its surplus equipment and supplies locally and at times internationally. Intermountain Healthcare and Globus share a similar mission, to work with community non-profit agencies, government entities, and healthcare providers to help find ways to improve the delivery of healthcare received by uninsured, low-income patients.

Certain equipment from Intermountain Healthcare comes with a restriction that it be used in communities where IHC has a presence. Globus adheres to these restrictions and ensures they meet Intermountain Healthcare requirements before the equipment or supplies are donated. Avoiding disposal cost of the equipment and freeing up warehouse space are some of the benefits and cost savings to Intermountain Healthcare.

Globus Relief delivers reports back to Intermountain Healthcare on where their donated items have been shipped. Intermountain Healthcare’s participation helps Globus Relief balance the demands of charity partners we work with.

“The main benefit for Intermountain Healthcare is that we can put the surplus supplies in a trusted place, and know what they are going to do with it.”

- John Pingree, Intermountain Healthcare
Daniel Driggs  
Chairman of the Board of Trustees

I am so proud to be associated with the employees and volunteers of Globus Relief who strive daily to fulfill our mission. In 2009, we shipped out substantially more product than any other year in our history. Not only was pain and suffering alleviated, but hundreds, if not thousands of lives were saved.

It is my vision to expand our successes, help develop ways to increase our efficiencies and work more effectively with our charity partners and donors. On behalf of the Globus Trustees, I want to express a sincere and heartfelt thank you to the many, many people who so generously support our efforts. We strive every day to be worthy of that support.

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